



inCode Telecom: Analyst / Associate Consultant

inCode is a boutique strategy and management consulting firm providing business and technology consulting services for leading companies worldwide. Renown in the telecom industry since 1998, inCode has extensive experience with wireline, wireless, cable, and enterprise clients. Our consulting team offers an unmatched combination of vision, intelligence, and technology understanding – combined with an unparalleled ability to execute.

inCode's Strategy & Technology Group specializes in providing a full range of business strategy services to help service providers, infrastructure vendors, private equity firms, and emerging players capitalize on market opportunities. The experienced professionals of inCode leverage business acumen with technology insight to offer a complete suite of services: corporate strategy, financial analysis, market analysis, business launch, strategic sourcing, and technology advisement.

We are looking for exceptional, visionary and enthusiastic people to join our dynamic team. Career opportunities exist in Atlanta, Washington DC, San Francisco, Seattle, Dallas, and Toronto. inCode consultants must be willing and able to travel up to 100% M-F, when necessary.

Analyst / Associate Consultants

Responsibilities:

- Assist the Project Lead in the management and delivery of projects.
- Assist the Project Lead in leading engagements focused on the development of business cases and business potential analyses.
- Provide pro-active contributions with business development and sales support activities.
- Create business plans and models, marketing strategies and studies, distribution and supply chain metrics and project/implementation plans.
- Create and present client deliverables

Qualifications

- 0-2 years experience / research in telecommunications, IT, high tech industry, and/or consulting
- 0-2 years experience working on teams in telecom, managed services, financial modeling, business planning, market research or related fields
- Expertise and/or strong interest in telecommunications.
- Exceptional leadership skills
- Strong writing, presentation and problem solving skills
- Ability to set priorities and work to tight deadlines
- BS degree with a GPA 3.3+ and a technical aptitude
- Prefer degrees in Economics, Finance, Business or Engineering
- MS Office skills
- Database development knowledge (MS Access preferred) and expertise in Visual Basic Programming a plus