



inCode Telecom: Consultant / Senior Consultant

inCode is a boutique strategy and management consulting firm providing business and technology consulting services for leading companies worldwide. Renown in the telecom industry since 1998, inCode has extensive experience with wireline, wireless, cable, and enterprise clients. Our consulting team offers an unmatched combination of vision, intelligence, and technology understanding – combined with an unparalleled ability to execute.

inCode's Strategy & Technology Group specializes in providing a full range of business strategy services to help service providers, infrastructure vendors, private equity firms, and emerging players capitalize on market opportunities. The experienced professionals of inCode leverage business acumen with technology insight to offer a complete suite of services: corporate strategy, financial analysis, market analysis, business launch, strategic sourcing, and technology advisement.

We are looking for exceptional, visionary and enthusiastic people to join our dynamic team. Career opportunities exist in Atlanta, Washington DC, San Francisco, Seattle, Dallas and Toronto. inCode consultants must be willing and able to travel up to 100% M-F, when necessary.

Consultant / Senior Consultants

Responsibilities:

- Lead projects or assist the Project Lead in the management and delivery of strategy projects as well as implementation projects.
- Maintain close client contact to deliver high quality advice, build relationships and initiate sales.
- Create business plans and models, marketing strategies and studies, distribution and supply chain metrics and project/implementation plans.
- Provide subject matter expertise to clients as well as the rest of inCode; the candidate will drive development and learning within inCode.

Qualifications

- 2+ years in telecom (wireless, wireline, cable, mfg...) and consulting
- 2+years working on teams to provide project management to customers in wireless, telecommunications, managed services, financial modeling, business planning, market research or related fields
- Expertise and/or strong interest in telecommunications.
- Exceptional leadership skills and experiences
- Strong writing, presentation and problem solving skills
- Ability to set priorities and work to tight deadlines
- Ability to supervise a small team
- MBA with a GPA of 3.3+ or equivalent experience
- Prefer bachelor degrees in Economics, Finance, Business or Engineering
- MS Office skills