



Senior Consultant or Consulting Manager - Video, ATG

We currently have an opening for a Senior Consultant or Consulting Manager in the US. Candidates must be willing and able to travel domestically up to 100% M-F, when necessary.

Responsibilities

The successful candidate will:

- Provide strategic technology advice to North American clients in the following segments: carriers, cable companies, equipment vendors, device vendors and financial services companies.
- Lead engagements focused on providing technology advice re: video services, video deployment, video systems integration, IPTV, three screen services, wireless application enablement, service platform selection, vendor selection, strategic procurement, the mobile ecosystem and device integration.
- Specific technical expertise about video systems and environments including applications, infrastructure, transport technologies, dominant vendors, etc.
- Lead engagements focused on convergence solution design, implementation and optimization.
- Collaborate proactively with business and solutions consulting teams during the pre sales phase.
- Create customer proposals which lead to the selection of inCode for client projects.
- Provide active and competent communication of inCode strategies and thought leadership in customer engagements.
- Lead the development of technology strategies to support and help the client win the target group of customers / accounts.

Qualifications

- 7+ years wireline/wireless/cable, IT, high tech industry, and/or consulting experience
- 3+ years continuous project leadership in cloud services and/or enablement services, white paper creation, software development, handheld application development or related fields
- 3+ years leading teams to provide project management to customers in service/technology development, business planning, market research or related fields
- Expertise in areas such as Agile, RUP, IMS, converged services, service delivery platforms, subscriber management, session control, security, charging/billing, policy management, service/content delivery, 3G, 4G , U-verse and FiOS.
- Deep cable, wireline and wireless industry skills, including application development, content delivery, converged services and platforms
- Supervise staff of 5+
- Sales familiarity and comfort; proficiency with MS Office suite
- Bachelor degree; computer science and electrical engineering; Masters degree preferred
- MBA a plus

If you meet the above qualifications, please send your resume in confidence to careers@incodetel.com.